

NZOIA Quarterly

NEWSLETTER OF THE NEW ZEALAND OUTDOOR INSTRUCTORS ASSOCIATION

Issue 48

May 2009

HOW PROFESSIONAL ARE YOU?

I'm not questioning your experience, nor your qualifications, not even your professionalism! I'm questioning your perspective, and with good reason.

The global credit crunch will affect each and every one of us. We WILL get cut from already tight budgets, both corporate and educational. Often, our services are seen as nice-to-haves rather than need-to-haves. What are you doing to ensure your existing customers continue to offer you work, are you asking for referrals, and how are you actively seeking new or under-developed markets?

So often in our industry people talk about the lifestyle, the fun, the adventure, watching people grow and develop, community spirit and good causes. None of these pay your mortgage, finance your phone bill or buy you dinner. Yes they make up an important and rewarding portion of our lives, but do you commit to this charitable work in a planned and considered way?

Have you ever taken full stock of your true expenses? The investment in new equipment, up skilling, membership fees, advertising, your tax obligations and the actual cost of running your vehicle down more gravel roads than you care to remember (this figure can not be based on AA pricing, they do not factor in four wheel drive, added wear and tear, towing a trailer, using your roof rack and loading your vehicle with clients). Without this information it is impossible to know exactly what you are giving away. Without it, it is impossible to know exactly what you are earning. How do you value your instructing time? Do you set a price based on what others are doing or what you believe people would be prepared to pay, maybe it is just the way it's always been.

Talk to other instructors, your accountant and your clients. Add to this information a detailed analysis of your true costs, your qualifications and experience (a graduate lawyer charges \$100 an hour, a partner with the same qualification \$250 – the extra is the partners combined knowledge and experience). This cost analysis is just as critical for a contract instructor as it is for a company owner.

As a general guide to making more sales, businesses marketing goods must move their focus to the service that accompanies those goods. As a buyer you can purchase a new fridge from almost anywhere, but who is prepared to deliver and install it for you, perhaps half of the suppliers. Who will transfer the contents and remove the old fridge? Just a couple. And of those, who will offer you a free extended warranty – just one, someone who believes in their product and ultimately makes the sale. It's not the fridge, they all keep your food fresh, it is the service, the conversation, the personal contact.

Inversely, as service providers we need to provide goods to accompany our services. This does not need to be an expensive exercise, something tangible to remind your clients of a great day out. One of the easiest and most cost-effective must be a CD of great digital photos of laughing, scared, happy clients. Perhaps a free video or a logo t-shirt better suits the activity. Something your clients will always relate back to the great memories of the adventure you created for them. Do not offer extra services – it must be something they can hold in their hand. Something for the person who referred you, the person who did the organising, and something for the wall of the person who signs the cheques. Don't try making extra money directly from this. To be effective they have to come as an unexpected gift.

The majority of us have set up a small business of some description, under which we sell our wears. But have you established a business - a brand or just a job? What will be left when it is time to hang up your tramping boots? Are you building a salable, valuable asset, or will it be reduced to a few odds and ends of second hand gear? Do your staff and contract instructors all wear the same logo? Each staff member will have seen you instruct, guide or interact with clients; this will be their benchmark while in your employ. Each will be familiar with the personal vision you have. Do they know who you really are; your philosophy on life, on living and on teaching in the outdoors. Have your staff been trained to sell your products? Just because you are not there

continued page 5...

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NEW ZEALAND**

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O Waho Aotearoa

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The NZOIA Quarterly welcomes articles, photos, letters, news, details of coming events and bits and pieces from all readers. Submissions may be edited.

PLEASE FORWARD ALL ITEMS TO: Administration Officer, PO Box 11-090, Manners Street, Wellington 6142, or email to: ao@nzoi.org.nz
Articles should be submitted in Word format. All photographs must be supplied individually in jpg format and cannot be used if embedded in a Word document.

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Executive Update

CHARITABLE STATUS

NZOIA recently received notification from the Charities Commission that our application to become a registered charity had been successful. You may recall that at the 2007 AGM changes were made to the purpose statements in our Constitution to clarify the educational and community benefit of what we do. Those changes were made to enable the application for charitable status to be made. Becoming a charity ensures that our tax exempt status is assured; this had been questioned by the IRD and the spectre raised of having to pay tax on our investments and any cash surplus from courses. The added advantage of being a charity is that this better positions us in terms of certain funding applications. This is because the focus of our activity has formally shifted towards community benefit and away from just benefit to members. In essence what we do remains largely unchanged but emphasis is given to the ways in which the community benefits from having a trained, qualified and safe workforce of instructors, leaders and guides.

QUALIFICATIONS REVIEW

Stu Allan has recently been contracted to coordinate a review of our existing Level 1 and 2 qualifications. This is the first major review since our inception in 1987 and its purpose is to verify that what we provide in terms of qualifications aligns to the jobs that people do in 2009; in other words the qualifications are fit for purpose. Being fit for purpose means that the competencies described in the qualifications match the competencies required to carry out roles that are common within the outdoor sector, and as such meet the needs of both individuals and employers. In this regard our interest is in reaching not only our traditional users but those parts of the sector not currently engaging with NZOIA. Obviously qualifications are rarely an exact fit with an individual persons job because jobs vary so much, and it's up to the individual or their employer to fill the gaps. As a member based organisation and one that provides national rather than site specific qualifications, our focus is very much on the individual and ensuring that a qualification gained is useful not just for one employment situation, but as part of a career pathway and portfolio of skills that will enhance job prospects and career progression.

Stu's review will extend beyond simply reviewing syllabi and will also consider:

- the structure of the qualifications scheme in a more general sense
- broader concepts around training
- qualification endorsements
- activities that currently don't have qualifications

- relationships to other qualifications within NZ and abroad
- and the progression between qualifications.

Whether you are a member, assessor, employer or work in the outdoors but have no connection to NZOIA at all, you can expect to be invited to participate in this review.

NEW LEADER QUALIFICATIONS

We now have completed syllabi at leader level for Tramping, Kayak, Rock Climbing and Abseil, with Sea Kayak soon to follow. You will see these now on the assessment calendar and we'll be running the first assessments on contract for Christian Camping International who we hope to become a substantial user of the qualifications. The structure of these qualifications is quite different to our others in that they have been designed from the outset to be achievable both within the workplace and through traditional workshop assessment methods. They are joint qualifications with Skills Active and thus the two methods of achieving these qualifications lead to exactly the same qualification. As these qualifications sit below our current Level 1, we will be opening up the requirements for people wishing to train and assess at this level to include experienced Level 1 qualification holders. In this way we are able to create a pathway through coaching and assessment that will mirror the pathway through technical competency. The outcome will be that members will be able to assess much earlier in their NZOIA career. People who are interested to move into these roles will need to undertake further training to achieve either Trainer or Assessor status and we'll be advertising for applicants soon.

WATER SAFETY NZ

Last year NZOIA underwent a Process and Impact Evaluation of our training and assessment schemes as the start of a tri-annual review process to be conducted by our funder Water Safety NZ. This is all part of providing accountability to NZ Lottery Grants Board who is the original funding source. The outcome of the evaluation was a favourable one and has led to an ongoing relationship with the consultant appointed to the task for the purpose of improving how we evaluate our impact. More specifically we are working to research and analyse the outcomes of the training and assessment schemes in terms of community benefit, rather than in terms of outputs such as the number of courses run.

Our involvement with WSNZ is a two way street. WSNZ supports some of our projects and is now our major funder, NZOIA contributes to WSNZ through the Non-powered Craft Forum and working groups developing the Water Safety Education Framework and the River Safety Education Strategy.

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The Non-powered Craft Forum brings together national organisations and other parties that have an interest in water craft activities that rely on human power rather than wind or motor. As an open forum it deals with current issues as they are brought to the table and seeks to work with and assist emerging activities and groups in the setting of standards or formation of governing bodies. Recently we have worked closely with Maritime NZ in the development of their Strategy for Safety in Canoeing and Kayaking 2009 – 2013, and are now engaged with them on matters surrounding the Whanganui River Journey. Recent new members of the Forum have included groups representing Waka Ama and the newly formed association of river sledging operators.

The River Safety Education Strategy is very much a work in progress and is strongly linked to the WSNZ overall Education Framework. WSNZ is an organisation with a clear public safety through education focus...it's all about reducing drownings and drowning related injuries. Since its establishment in 1949 the NZ drowning rate has halved yet still remains the third highest cause of accidental death. Drownings in rivers represent about 1/3 of the drowning total; thus the need for a strategy that both builds on the successes of existing programmes and comes up with new initiatives to target specific areas where river drownings continue to occur in significant numbers (eg river crossing, recreational swimming, amongst the elderly through accidental trip, slip or fall).

REVALIDATION AND REGISTRATION

It seems inevitable that new initiatives and changes are always a bigger job than first envisaged and problems appear from where you'd least expect them...and so it is with the development of our revalidation system. While we are doing are best to think of problems and solve them in advance there are so many variables that this has been a real challenge. Many thanks to those of you who have written in and asked the difficult questions; they certainly prompt us to constantly review and modify. You'll find enclosed the latest version of where we are up to and this seeks to simplify matters. Also included is an explanatory document which should answer most of your questions and outline what you need to do next and over the coming year. Hopefully it will now remain unchanged for the foreseeable future. You'll also find that the Refresher Workshops are on the calendar. Simply give me personally or the office a call if you have any questions or concerns after reading through the material.

We continue to hold a large number of registration cards for people who have paid their fees but not completed the revalidation process from last July. In some cases this is because people have paid online and not completed the renewal form and revalidation questions (and will have been emailed about this); in others it's because they have

indicated their first aid certificate has expired in which case the registration cards will be sent once confirmation of first aid certification is received by the office. In either case please get on to it so that your currency can be recognised and your registration card sent out.

OPC AND MANGATEPOPO

Many of you will have been following with interest and concern the aftermath of the Mangatepopo tragedy. Since I last wrote the hearing has occurred regarding the Department of Labour charges and OPC's guilty plea to two of those. I know that many of you are interested to understand more of what that plea and conviction means for the wider industry and the background that led to it. Unfortunately for all of those involved there remains a great deal of water to go under the bridge yet. The Police have yet to conclude their investigations and only once that has occurred and any criminal proceedings been worked through, will the Coroner's Court be convened. Until then we need to wait, and it could be a while, but we'll pass on what we can when we can. I know from speaking with Grant and the OPC legal team that there will be much to learn, particularly for employers within the outdoor sector, and they are committed to passing on their experience and learning. I suspect we'll learn far more about our legal system and particularly the Health and Safety in Employment Act and its interpretation and application, than we will about safety in canyoning.

And while on the subject of accident investigation we are currently assisting a school and NZOIA member in the review of a serious accident on an Outdoor Education activity. NZOIA provides free support to members who find themselves in situations of this sort, though the school has in this case contracted us to provide additional independent expert input. Because of our involvement the Department of Labour will use our report rather than conducting their own investigation. This is the third time in the last three years that NZOIA has taken this role, in each case for a school incident. As always there will be learning to take from this and this will be provided to members in due course. If you find yourself in this situation remember that your professional association is there to help.

The first snow has fallen, the sun is still shining and I'm into the hills next week running bush instructor training...can't wait to get away from the laptop and breathe the mountain air. Might see some of you out there....

Matthew Cant – Chief Executive

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continued from page 1...

doesn't mean your company shouldn't be working for your present and your future. This is YOUR brand, YOU make the rules! No excuses.

If you have not already, read the E-Myth Revisited, by Michael Gerber. The "E" refers to the Entrepreneurial-myth. Just because your hairdresser is great does not mean they can own, operate and make a success of a salon. A great chef may not make a great restaurateur.

"The zest for the climb had turned into a terror of heights.

The face of the rock had become something to cling to rather than to scale.

Exhaustion was common, exhilaration rare."

— Michael Gerber

Running your own small* (professional) business is not about being a great instructor, a great person or even having a great mind. It is mostly about hard work and stubborn determination. Defining how your business will operate in your absence, building systems to make this happen and a pricing/pay structure to make it profitable creates something you can manage, enjoy and sell later in life, without having to be there every single day.

Taking on great staff is a big part of developing your business, and in doing this you have three options:

1. THE CHEAPEST AVAILABLE:

A school leaver or new graduate with little or no experience. Some arrive with a little enthusiasm and a thirty second attention span. It is up to you to invest your time, effort and money in these people. Remember their vision of their own life is far more important to them than any plans you may have. They want to travel, they want to live and have fun, good luck

2. THE BEST AVAILABLE:

Comes at a premium price, but may be worth the investment if they can hit the ground running, minimum training and supervision, these people are often highly motivated and have long term plans of their own – they may be hard to hang on to. These people are often able to teach you Great at getting you out of a bind.

3. THE MOST POTENTIAL:

This is what I look out for, always. They know what they want, but may not know how to get it. Your experience will help them. They are self-starters and if treated well will be loyal staff, great ambassadors and good friends.

These are a few points to consider before you take your next step, figuratively or literally. Remember to work on your business, at least as much as you work in it, and hold on to the thought that more millionaires were recorded in the first five years after the great depression than any other time in history. Hang in there.

* I use the word small simply as a business operating with fewer than 100 employees (small can still be big).

Logan Akers is a NZOIA qualified outdoor instructor and loves working with new and struggling businesses and business owners. Self employed in the outdoor industry since the age of eighteen Logan has been there and done that, and thankfully he has learnt from those experiences.

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AGM

Advanced notice:

**The AGM will occur on
26 September in Wellington.**

NZOIA FIRST AID

As somebody who has spent a fair amount of time instructing in the outdoors, albeit in the days prior to NZOIA's formation and who now spends his days teaching doctors, nurses and lifeguards the skills of resuscitation and emergency care, I read Eric Schusser's article on First Aid with some interest. He raises some interesting issues.

Pre Hospital Emergency Care (PHEC) is a good qualification for the professional outdoor educator. Whether it should be the minimum or not is open to debate. I have taught PHEC to first year paramedic students, lifeguards and fire fighters. All these groups have one thing in common – they have access to specialised equipment and they have the ability to evacuate their patient to a hospital. This is at odds with the outdoor instructor 3 days into a trip who has to manage a medical emergency. Perhaps a greater emphasis on improvisation should be considered on future courses. Paul Auerbach's *Wilderness Medicine (Fifth Edition)* (2007) is the best text I have found related to the outdoors and has a lot on improvisation. At 2316 pages it is not a light read but may be suitable for some institutions.

New Zealand Qualification Authority Unit Standard 424 - Respond to an emergency care situation for an outdoor activity - may be more appropriate as a minimum standard. It includes performance criteria 3.1 The patient's condition is monitored and managed and 4.3 A non-ambulatory patient is transported 50 metres. The other end of the spectrum would be to embrace the American NOLS system and have a Wilderness First Responder qualification, which would require 80 hours of training. I doubt many in New Zealand would favour this.

Another vexed issue is how to keep the skills acquired on PHEC or any other course current. While I applaud the suggestion of becoming involved in the ambulance service or fire service in a volunteer capacity, those options are usually limited to those living in rural areas and in today's ever busier world finding time for this laudable task will not appeal to all.

One of the issues facing medical education in the twenty first century is that we realise that just by putting a medical student in an emergency department for 3 months does not necessarily expose them to all the cases and opportunities they require to use their skills and develop proficiency. We could put the same student in an emergency department for 3 years and that would not be a guarantee that they are exposed to a tension pneumothorax (where a lung collapses due to air entering the chest cavity) and the chance to decompress it with a needle. So what do we do? We expose the students to these rare but important patients by using patient simulators like SimMan – think a very upmarket Resus Annie CPR manikin that breathes, wheezes, coughs and whose blood pressure you can take. Can we use this scenario-based simulation in the outdoors to replicate cases likely to face an outdoor educator? I believe we can and we do already to a limited extent.

Many readers will have used the burgundy book *Outdoor Emergency Care (Second Edition)* by Warren Bowman on their PHEC course. The thing I remember most about Bowman's book was each chapter started with a scenario set in the outdoors that always made me feel a tad uncomfortable because it seemed all so real and plausible. Perhaps having a scenario in every second edition of NZOIA Quarterly might keep the reader thinking over what they have learnt in the past.

So where does that leave us going forward in to 2009? Maybe there is room for greater simulation and improvisation on outdoor first aid courses. This could be tailored to a rock, alpine, tramping or kayaking environment. Perhaps a provider could come in and run scenarios at outdoor centres. And perhaps we could have levels of competency attached to Emergency Management and First Aid as Eric suggests. Emergency management could include topics on SAR training, communications (beacons, satellite phones, radios) and helicopter safety.

At the end of the day though, you could have an advanced paramedic and an emergency physician in your party, when you student falls on a trip in the Southern Alps, striking their head on a rock and lacerating their liver, but without oxygen, fluids, drugs, and most importantly rapid evacuation to a trauma hospital for surgery, their skills and knowledge will not increase your patient's survival markedly.

Gareth Jenkin BHSoc, BA, Dip P&RMgt, Dip Tchg

— OPC Great Barrier Island —

Picture in your mind an outdoor education centre. Find a location for it next to an enclosed sanctuary with mature native trees, on an offshore island half an hour's flight from Auckland. Remove possums, mustelids, deer and any of their effects on the environment. Fit it out with modern equipment for sea kayaking, sailing, rock climbing, coasteering, surf kayaking, snorkelling and overnight expeditions. Make it self-sufficient in terms of water supply and power generation. Give it a large sheltered harbour, just 15 minutes from a famous surf break. Bolt a nearby crag for some spectacular rock climbing and abseiling. Now add some skilled instructors and a whole bunch of students, and mix to see what happens.

That might sound like fantasy, but this place already exists. Three years ago the **Sir Edmund Hillary Outdoor Pursuits Centre** established a marine centre on Great Barrier Island. Since then the centre has seen thousands of students come and go, each taking away an experience of a very special place. Great Barrier is like the final frontier, where living with the power of nature is a daily reality rather than a weekend experience. Remote enough to preserve a rarely-found character, yet close enough that access by boat or plane is easily organised.

It's simple for visitors to see why this place was chosen by OPC – the sea is famous for the abundance of fish, shellfish and marine mammals. Any time of day you can see oystercatchers, heron and the rare pateke (brown teal) on the foreshore, and kaka and tui in the trees. An established infrastructure including accommodation, office space, workshop and pontoon jetty existed already in the guise of the Orama Christian Community. Power is taken care of by generator, hot water via the sun, and water supply via the local creek fed through a modern sterilisation unit. OPC has added to this with a new boat ramp, a massive shed for all the gear and another shed in the next bay for the storage of sailing equipment. OPC and Orama continue to share the same facilities, each enhancing the other's presence on the island.

Karaka Bay is at the head of Port Abercrombie, a large expanse of water sheltered from all wind directions except the west. Port Fitzroy is just half an hour by kayak (or you can drive), and stocks all the vital supplies. The southern border of Port Abercrombie is formed by Kaikoura Island, which, like our neighbours Glenfern Sanctuary, is a reserve dedicated to the preservation of native plant and animal species. Within an easy hour's paddle or sail are sea caves, sandy beaches, scenic campsites, islands to circumnavigate and spectacular snorkelling spots where on a good day you might see crayfish, snapper, eagle rays and even a kingfish. One of the best ways to explore the marine environment is coasteering – a

challenging activity where teamwork is a must, travelling along rocky coastlines using a combination of climbing, swimming, scrambling and jumping off cliffs into deep water.

Just over the ranges is the untamed east coast, where surf rolls in upon miles of empty white sand beach. For us, a crowded day at the beach is when the kahawai or dolphins share the waves with our sit-on-top surf kayaks. Access to east and west coasts gives plenty of options for water activities whatever the weather, but when the wind is just too wild (or simply because we feel like it) the interior of the island has plenty to offer. Lush subtropical forest with mature stands of kauri, and large tracts of regenerating manuka, kanuka and nikau. Steep, wild terrain, intersected by almost inaccessible gorges and well-developed DOC tracks alike. Craggy outcrops of rock dot the landscape, one of these being 'The Three Kings', a line of three crags out of which OPC has created a via ferrata route that includes a Tyrolean traverse between the final 2 crags. A number of top rope routes have been developed, and an abseil site dropping nearly 40 metres into untracked bush with a backdrop that includes Kaikoura and Little Barrier Islands. A high ropes course is currently under construction on a knoll high above Karaka Bay.

Staffing is a mixture of permanent instructors and a pool of contractors, many of whom have been working with the centre from the outset. Instructors value the obvious pleasure that clients gain from the place, and the wide range of activities and terrain that allow them to achieve great learning outcomes with all sorts of clients. A bonus for them is the recreational opportunities ranging from the Whangapoua Bar to the Boat Club bar. In addition, OPC Great Barrier is fortunate to be able to share staff with the Tongariro centre, which also handles many of the administrative functions such as bookings and marketing.

Summer, spring and autumn are busy with outdoor education programmes, corporate clients, and freedom rentals through the Hillary Guides component of the operation. Winter remains an untapped potential – perhaps clients are afraid of those days when the weather means the planes and ferries stay put! But this allows some downtime to work on maintenance and new projects, as we continue to develop the centre as a leading provider of outdoor experiences.

Refer to the photo collage on the back page for a visual insight into the centre.

CHOOSE YOUR DISTRESS BEACON WISELY

It could save your life.

If you are looking to buy an emergency location device, New Zealand's Search and Rescue (NZSAR) organisations strongly recommend that you purchase a 406MHz Distress Beacon.

With this beacon you can receive the most efficient assistance in an emergency situation.

Registered 406MHz distress beacons are fully integrated into New Zealand's search and rescue response system. The signal is picked up by satellites and provides an accurate location. They are built to the highest international standards and meet New Zealand/Australian and COSPAS-SARSAT requirements. 406MHz beacons are also free to register and operate.

There are other commercial satellite tracking and messenger products on the market. However, these products are not "distress beacons". They are not part of the international Search and Rescue emergency response system, which means there could be a delay or even no response to your alert. New Zealand's search and rescue authorities have no control over the systems or performance of these commercial companies.

NZSAR's advice is to carry a registered 406MHz distress beacon, with GPS, in any situation where you may need a reliable and effective emergency response. If you purchase a different product that has tracking and messenger capabilities make sure you understand its limitations.

For more detailed information about purchasing a beacon visit www.beacons.org.nz or contact the Rescue Coordination Centre NZ 0800 406 111 or 0508 406 111

This statement is endorsed by all members of the NZSAR Consultative Committee.

Please note: This information is not intended for those aircraft and vessel owners who have statutory obligations under Civil Aviation Authority or Maritime New Zealand Rules to carry 406MHz Distress Beacons.



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406 DISTRESS
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2009 Tall Totara Award

Nominations are requested from the membership for this year's Tall Totara Award. This award is presented at the AGM in September to a member who best fulfils the aims and objectives of our association, recognising the outstanding quality of their instruction and their contribution to the development of outdoor education.

Last year David Mangnall was presented with the Tall Totara Award, and previous award holders have included: Ian Barnes, Linda Wensley, Ray Button, Lindsay Simpkin, Don Paterson, Mick Hopkinson, Mark Jones, Jo Straker and Graham Charles.

**Please forward your written nomination by 31 August with reasons detailing the nomination to:
NZOIA Administration Officer - email: ao@nzoia.org.nz , or PO Box 11-090 Manners Street Wellington.**

OUTDOOR EXCELLENCE AWARDS 2009

NOMINATIONS

The Outdoor Excellence Awards recognise the highest achievements of individuals and organisations involved in outdoor recreation and education in New Zealand. The following awards will be presented at the Outdoor Excellence Awards Dinner in Wellington Friday 12th September 2008.



Deadline for nominations – 4 September 2009

EONZ Programme Award is awarded to an Outdoor Programme that has demonstrated quality and innovation, and has enabled a greater cognisance of outdoor recreation as a significant dimension of the New Zealand way of life.

2008 winner - Loburn School

NZOIA Emerging Instructor Award recognises someone who has demonstrated enthusiasm, passion for the outdoors and excellence in instructional skills and techniques. The Emerging Instructor seeks to achieve relevant industry qualifications and continues to personally challenge themselves in their own adventures.

2008 winner - Sam Langridge

MSC Volunteer Award recognises the significant contribution that volunteers make to outdoor recreation and education in New Zealand through freely giving their time, energy and commitment to making a positive difference in the community.

2008 winner - Angela Anderson

ONZ Facility Award is awarded to an outdoor recreation or education facility that has reduced the barriers for participation in outdoor recreation.

2008 winner - Adventure Southland

OPC Environmental Leadership Award acknowledges individuals or programmes who have influenced the ecological worldview of participants and / or demonstrated a significant commitment to conservation or protection of adventure places.

2008 winner - Maree Baker

SPARC Supreme Award recognises dedication, commitment and significant contribution to outdoor recreation and education in New Zealand.

2008 winner - Hon. Noel Scott

Skills Active Outdoor Recreation Research Scholarship supports and recognises an individual who has a proven commitment to outdoor recreation education and training. The scholarship will be awarded to an individual undertaking higher education research in outdoor recreation. Research must be undertaken in New Zealand and with respect to the New Zealand physical and social environment.

2008 winner - John 'Rowdy' Maxted

NOMINATION PROCEDURE

Nominators must submit a 250-word summary indicating why the individual, programme or facility is worthy of receiving the award, and any supporting material or evidence along with the nomination.

Nomination Forms available from www.outdoorsnz.org.nz

NEW ZEALAND OUTDOOR INSTRUCTORS ASSOCIATION

2009 Training Calendar

Course & Location	Provider	Course Date	Application Closing Date	Accomm & Meals	Cost to Members	Cost to Non-Members
Kayak Leader						
Cromwell	NZOIA	5-6 Dec 2009	23 Oct 2009	No	\$150 *	\$250 *
Taupo	NZOIA	5-6 Dec 2009	23 October 2009	No	\$150 *	\$250 *
Kayak 1						
Central North Island	NZOIA	14-15 Nov 2009	1 Oct 2009	No	\$150 *	\$250 *
Cromwell	NZOIA	21-22 Nov 2009	7 Oct 2009	No	\$150 *	\$250 *
Central North Island	NZOIA	23-24 Jan 2010	9 Dec 2009	No	\$150 *	\$250 *
Christchurch	NZOIA	6-7 Mar 2010	20 Jan 2010	No	\$150 *	\$250 *
Central North Island	NZOIA	13-14 Nov 2010	3 Sept 2010	No	\$150 *	\$250 *
Cromwell	NZOIA	20-21 Nov 2010	6 Oct 2010	No	\$150 *	\$250 *
Kayak 1 Refresher						
Christchurch	NZOIA	31 October 2009	18 Sept 2009	No	\$75 *	N/A
Central North Island	NZOIA	25 March 2010	10 February 2010	No	\$75 *	N/A
Kayak 2						
Central North Island	NZOIA	30-31 Jan 2010	16 Dec 2009	No	\$150 *	\$250 *
Murchison	NZOIA	13-14 Feb 2010	16 Dec 2009	No	\$150 *	\$250 *
Kayak 2 Refresher						
Murchison	NZOIA	6 Mar 2010	22 January 2010	No	\$75 *	N/A
Central North Island	NZOIA	11 Mar 2010	28 January 2010	No	\$75 *	N/A
Sea Kayak Guide						
Christchurch	NZOIA	3 - 4 Oct 2009	19 Aug 2009	No	\$150 *	\$250 *
Auckland	NZOIA	6 -7 Mar 2010	20 Jan 2010	No	\$150 *	\$250 *
Wellington	NZOIA	13-14 Mar 2010	27 Jan 2010	No	\$150 *	\$250 *
Christchurch	NZOIA	20-21 Mar 2010	3 Feb 2010	No	\$150 *	\$250 *
Christchurch	NZOIA	2-3 Oct 2010	18 Aug 2010	No	\$150 *	\$250 *
Sea Kayak 1						
Christchurch	NZOIA	17-18 Oct 2009	2 Sept 2009	No	\$150 *	\$250 *
Auckland	NZOIA	31 Oct – 1 Nov 2009	16 Sept 2009	No	\$150 *	\$250 *
Sea Kayak 2						
Christchurch	NZOIA	17-18 Oct 2009	2 Sept 2009	No	\$150 *	\$250 *
Christchurch	NZOIA	13-14 Mar 2010	27 Jan 2010	No	\$150 *	\$250 *
Christchurch	NZOIA	16-17 Oct 2010	1 Sept 2010	No	\$150 *	\$250 *
River Rescue Level 1 - 2 days (provide own food on arrival night)						
Tongariro	OPC	31 Oct-1 Nov 2009	—	Yes	\$495	—
River Rescue Level 2 - 2 days (provide own food on arrival night)						
Tongariro	OPC	28-29 Nov 2009	—	Yes	\$495	—
Canoe						
Central South Island	NZOIA	3 - 4 Oct 2009	19 Aug 2009	No	\$150 *	\$250 *
Central North Island	NZOIA	27-28 Mar 2010	10 Feb 2010	No	\$150 *	\$250 *
Central South Island	NZOIA	2 - 3 Oct 2010	18 Aug 2010	No	\$150 *	\$250 *
PHEC (Pre-Hospital Emergency Care) – Horizons Unlimited						
Turangi	Horizons	17 - 21 August 2009	None	No	\$900	\$900
Christchurch	Horizons	16 - 20 Nov. 2009	None	No	\$900	\$900
PHEC Refresher						
CMt Ruapehu	Horizons	14 -15 May 2009	None	No	\$385	\$385
Christchurch	Horizons	3 – 4 June 2009	None	No	\$385	\$385
Christchurch	Horizons	14 – 15 October 2009	None	No	\$385	\$385
Risk Management Training (RMT) - 5 days (provide own food on arrival night)						
Tongariro	OPC	13-17 Jul 2009	—	Yes	\$1095	—
Risk Management Training (RMT) - 5 days (provide own food on arrival night)						
Tongariro	OPC	5-9 Oct 2009	—	Yes	\$1095	—
Cave 1						
Nelson	NZOIA	7 June 2009	22 April 2009	No	\$200	\$250
Waitomo	NZOIA	21 June 2009	6 May 2009	No	\$200	\$250
Nelson	NZOIA	6 June 2010	21 Apr 2010	No	\$200	\$250
Waitomo	NZOIA	20 June 2010	5 May 2010	No	\$200	\$250
Cave 2						
Nelson	NZOIA	13-14 June 2009	27 April	No	\$300	\$400
Waitomo	NZOIA	27-28 June 2009	13 May	No	\$300	\$400
Nelson	NZOIA	12-13 June 2010	26 April 2010	No	\$300	\$400
Waitomo	NZOIA	26-27 June 2010	12 May 2010	No	\$300	\$400

Course & Location	Provider	Course Date	Application Closing Date	Accomm & Meals	Cost to Members	Cost to Non-Members
Abseil Leader						
Cromwell	NZOIA	30-31 Jan 2010	15 Dec. 2009	No	\$300	\$400
Climbing Leader						
Taupo	NZOIA	12-13 Dec 2009	30 October 2009	No	\$300	\$400
Rock 1						
Christchurch	NZOIA	31 Oct – Nov 1 2009	16 Sept 2009	No	\$300	\$400
Christchurch	NZOIA	23-24 Jan 2010	9 Dec 2009	No	\$300	\$400
Auckland	NZOIA	13-14 Mar 2010	27 Jan 2010	No	\$300	\$400
Central North Island	NZOIA	27-28 Mar 2010	10 Feb 2010	No	\$300	\$400
Christchurch	NZOIA	30-31 Oct 2010	15 Sept 2010	No	\$300	\$400
Rock 1 Refresher						
Christchurch	NZOIA	17 Oct 2009	4 Sept. 2009	No	\$150	N/A
Central North Island	NZOIA	5 Mar 2010	22 January 2010	No	\$150	N/A
Rock 2						
Central North Is.	NZOIA	17-18 Oct 2009	2 Sept 2009	No	\$300	\$400
Christchurch	NZOIA	27-28 Feb 2010	13 Jan 2010	No	\$300	\$400
Central North Is.	NZOIA	16-17 Oct 2010	1 Sept 2010	No	\$300	\$400
Rock 2 Refresher						
Whanganui Bay	NZOIA	25 Feb 2010	14 January 2010	No	\$150	N/A
Christchurch	NZOIA	15 Apr 2010	4 March 2010	No	\$150	N/A
Tramping Leader						
Cromwell	NZOIA	12-13 Dec 2009	31 October 2009	No	\$300	\$400
Taupo	NZOIA	12-13 Dec 2009	31 October 2009	No	\$300	\$400
Bush 1						
Central North Island	NZOIA	21-22 Nov 2009	7 Oct 2009	No	\$300	\$400
Central South Island	NZOIA	23-24 Jan 2010	9 Dec 2009	No	\$300	\$400
Central North Island	NZOIA	27-28 Feb 2010	13 Feb 2010	No	\$300	\$400
Central South Island	NZOIA	10 -11 April 2010	24 Feb 2010	No	\$300	\$400
Central North Island	NZOIA	20-21 Nov 2010	6 Oct 2010	No	\$300	\$400
Bush 1 Refresher						
Central South Island	NZOIA	16 Oct 2009	4 Sept 2009	No	\$150	N/A
Central North Island	NZOIA	11 March 2011	28 January 2010	No	\$150	N/A
Bush 2						
Central North Island	NZOIA	28-29 Nov 2009	14 Oct 2009	No	\$300	\$400
Central South Island	NZOIA	5 - 6 Dec 2009	21 Oct 2009	No	\$300	\$400
Central South Island	NZOIA	20-21 Feb 2010	12 Jan 2010	No	\$300	\$400
Central North Island	NZOIA	10-11 April 2010	24 Feb 2010	No	\$300	\$400
Central North Island	NZOIA	27-28 Nov 2010	13 Oct 2010	No	\$300	\$400
Central South Island	NZOIA	4 - 5 Dec 2010	20 Oct 2010	No	\$300	\$400
Bush 2 Refresher						
Central South Island	NZOIA	26 Nov 2009	15 Oct 2009	No	\$150	N/A
Central North Island	NZOIA	18 Mar 2010	4 Feb 2010	No	\$150	N/A
Alpine 1						
Central North Island	NZOIA	4-5 July 2009	20 May 2009	No	\$300	\$400
South Island	NZOIA	1-2 Aug 2009	17 June 2009	No	\$300	\$400
Central North Island	NZOIA	3-4 July 2010	19 May 2010	No	\$300	\$400
South Island	NZOIA	Jul 31-1 Aug 2010	16 June 2010	No	\$300	\$400
Alpine 1 Refresher						
Central North Island	NZOIA	27 Aug 2009	15 July 2009	No	\$150	N/A
Central South Island	NZOIA	18 Sept 2009	7 Aug 2009	No	\$150	N/A
Alpine 2						
Central South Island	NZOIA	11 – 12 Jul 2009	27 May 2009	No	\$300	\$400
Central North Island	NZOIA	25 – 26 July 2009	10 June 2009	No	\$300	\$400
Central South Island	NZOIA	10 – 11 Jul 2010	26 May 2010	No	\$300	\$400
Central North Island	NZOIA	24 – 25 July 2010	9 June 2010	No	\$300	\$400
Alpine 2 Refresher						
Central North Island	NZOIA	26 Aug 2009	13 July 2009	No	\$150	N/A
Central South Island	NZOIA	3 Sept 2009	20 July 2009	No	\$150	N/A
Avalanche Awareness (provide own food on arrival night)						
Tongariro	OPC	19-20 Sep 2009	—	Yes	\$495	—
Avalanche Stage 1 Certification - 7 days (provide own food on arrival night)						
Tongariro	OPC	1-7 Aug 2009	—	Yes	\$1395	—

* Water Safety NZ funding subsidy has been applied to this course (applies to all Kayak, Canoe and Sea Kayak courses run by NZOIA)

SEE PAGE 13 FOR TRAINING NOTES >>>

NEW ZEALAND OUTDOOR INSTRUCTORS ASSOCIATION

2009-2010 Assessment Calendar

http://www.nzoia.org.nz/qualifications/assessment_calendar.asp

Activity/Location	Date	Closing Date	Activity/Location	Date	Closing Date
Alpine 1			Kayak 1		
Central North Island	28-30 Aug 2009	Jul 14th, '09	Central North Island	16-18 Oct 2009	Sep 2nd, '09
Central South Island	19-21 Sep 2009	Aug 5th, '09	Christchurch	6-8 Nov 2009	Sep 22nd, '09
Central South Island	25-27 Sep 2009	Aug 12th, '09	Murchison	26-28 Mar 2010	Feb 10th, '10
Central North Island	27-29 Aug 2010	Jul 13th, '10	Central North Island	26-28 Mar 2010	Feb 10th, '10
Central South Island	18-20 Sep 2010	Aug 3rd, '10	Central North Island	15-17 Oct 2010	Sep 1st, '10
Central South Island	24-26 Sep 2010	Aug 11th, '09	Christchurch	5-7 Nov 2010	Sep 21st, '10
Alpine 2			Kayak 2		
Central South Island	3-6 Sep 2009	Jul 21st, '09	Central North Island	12-14 Mar 2010	Jan 26th, '10
Central South Island	2-5 Sep 2010	Jul 20th, '10	Murchison	9-11 Apr 2010	Feb 24th, '10
Tramping Leader			Abseil Leader		
Auckland	26-27 Sep 2009	Aug 13th, '09	Auckland	14-15 Nov 2009	Oct 1st, '09
Christchurch	28-29 Nov 2009	Oct 8th, '09	Christchurch	21-22 Nov 2009	Oct 8th, '09
Cromwell	27-28 Mar 2010	Feb 11th, '10	Taupo	27-28 Mar 2010	Feb 12th, '10
Taupo	1-2 May 2010	Mar 19th, '10	Cromwell	1-2 May 2010	Mar 19th, '10
Bush 1			Climbing Leader		
Central South Island	17-19 Oct 2009	Sep 3rd, '09	Auckland	26-27 Sep 2009	Aug 13th, '09
Central North Island	6-8 Nov 2009	Sep 22, '09	Christchurch	7-8 Nov 2009	Sep 24th, '09
Central South Island	31 Oct - 2 Nov 2009	Sep 6th, '09	Taupo	20-21 Mar 2010	Feb 5th, '10
Central North Island	12-14 Mar 2010	Jan 26th, '10	Cromwell	17-18 Apr 2010	Mar 5th, '10
Central South Island	20-22 Mar 2010	Feb 3rd, '10	Rock 1		
Central South Island	16-18 Oct 2010	Sep 2nd, '10	Christchurch	10-11 Oct 2009	Aug 27th, '09
Central South Island	30 Oct - 1 Nov 2010	Sep 16th, '10	Auckland	31 Oct-1 Nov 2009	Sep 16th, '09
Central North Island	5-7 Nov 2010	Sep 21, '10	Christchurch	7-8 Nov 2009	Sep 23rd, '09
Bush 2			Central North Island	21-22 Nov 2009	Oct 7th, '09
Central North Island	end of 2009 TBA	TBA	Central North Island	6-7 Mar 2010	Jan 20th, '10
Central South Island	27-29 Nov 2009	Oct 13th, '09	Central North Island	13-14 Mar 2010	Jan 27th, '10
Central North Island	19-21 Mar 2010	Feb 3rd, '10	Auckland	1-2 May 2010	Mar 17th, '10
Central South Island	26-28 Mar 2010	Feb 10th, '10	Christchurch	15-16 May 2010	Mar 31st, '10
Central South Island	26-28 Nov 2010	Oct 12th, '10	Christchurch	9-10 Oct 2010	Aug 26th, '10
Canoe			Auckland	30-31 Oct 2010	Sep 15th, '10
South Island	28-29 Nov 2009	Oct 14th '09	Christchurch	6-7 Nov 2010	Sep 22nd, '10
South Island	27-28 Nov 2010	Oct 13th '10	Central North Island	20-21 Nov 2010	Oct 6th, '10
Cave 1			Rock 2		
Waitomo	20-21 Jun 2009	Apr 29th, '09	Whanganui Bay	26-28 Feb 2010	Jan 12th, '10
Nelson Region	TBA 2009	TBA	Christchurch	16-18 Apr 2010	Mar 2nd, '10
Waitomo	TBA 2010	TBA	Sea Kayak Guide		
Cave 2			Auckland	2-4 Oct 2009	Aug 19th, '09
Nelson Region	TBA - 2009		Christchurch	9-11 Oct 2009	Aug 26th, '09
Waitomo	TBA 2009		Christchurch	1-2 May 2010	Mar 17th, '10
Nelson Region	TBA - 2010		Auckland	8-9 May 2010	Mar 24th, '10
Waitomo	TBA 2010		Auckland	2-3 Oct 2010	Aug 19th, '10
Kayak Leader			Christchurch	8-10 Oct 2010	Aug 25th, '10
Auckland	Oct 10-11 Oct 2009	Aug 27th, '09	Sea Kayak 1		
Christchurch	31Oct - 1 Nov 2009	Sep 17th, '09	Auckland	TBA - October 2009	Aug 30th, '09
Cromwell	20-21 Mar 2010	Feb 5th, '10	Christchurch	TBA - Nov 2009	Oct 14th, '09
Taupo	17-18 Apr 2010	Mar 5th, '10	Auckland	TBA - May 2010	TBA
			Christchurch	TBA - May 2010	TBA
			Auckland	TBA - October 2010	TBA
			Christchurch	TBA - November 2010	TBA
			Sea Kayak 2		
			Dunedin -TBC	27-29 Nov 2009	Oct 13th, '09

BOOKING FOR A NZOIA ASSESSMENT

1. Complete the prerequisites as detailed in the syllabus - they are all available on the website
2. Submit an application form available from the website or NZOIA office by the closing date together with a \$100 deposit, a copy of your logbook and a copy of your current first-aid certificate
3. APPLICATIONS close SIX weeks before the assessment date.
4. Places are allocated on a first-in with deposit and application, first-accepted basis.
5. After the closing date we will confirm that the assessment will run at which time the balance of the course fee is payable and you will be invoiced for this.
6. If we cancel the course we will refund all fees. If you pull out refund conditions apply.

COURSE FEES:

2 day courses \$470; 3 day courses \$630; 4 day courses \$800

ASSESSMENTS BY SPECIAL ARRANGEMENT

It is possible to run assessments on other dates, either by special request or if sufficient candidates are available (and if assessors are available). Please contact the Assessment Coordinator to register your interest - assessment@nzoi.org.nz or phone the NZOIA office 04-385 6048.

If you are ready for assessment let us know as we may be able to run a special assessment if we have sufficient numbers or include you in a special assessment that does not appear on the calendar.

TRAINING NOTES (REFER TO TRAINING CALENDAR, PAGE 11)

COURSE COSTS: All courses run by NZOIA are discounted for members; this includes full, associate and student members. If you are not already a member it is probably worth joining to access discounted training.

FURTHER INFORMATION: Details of courses run by NZOIA, prerequisites, application forms and online payment are all available on our website. Where courses are run by other providers you will need to contact them directly.

WHO ARE THE COURSES FOR? Instructor training courses are designed for people who have already developed their personal skills in a particular activity; have begun leading and instructing others under supervision; and who wish to train and qualify with NZOIA as instructors. Your technical skills should be close to the standard expected on assessment (see individual qualification syllabi on the website). The instructor training course, while generally following the qualification syllabus, will be tailored by your trainer to meet the specific needs of the group to ensure everyone gets best value. It will provide you with new skills and knowledge and assist you to identify any gaps that you will need to fill before successful assessment.

IMPORTANT NOTICE: Ideally there should be a period of several months between training and assessment. This allows you time to work on any gaps that have been highlighted by the training course. It is NZOIA policy that you cannot be trained and assessed by the same person within a one month period; because of this booking training and assessment within a one month period is not recommended and may lead to disappointment. Please plan ahead to allow for this as NZOIA is unable to confirm who will be a trainer or assessor until after the application closing date when we know we have viable numbers for the courses.

OPC - Sir Edmund Hillary Outdoor Pursuits Centre of NZ, Tongariro. Accommodation and all meals are provided on site. All gear is also supplied at no additional cost. Contact OPC directly for bookings and further information. opc@opc.org.nz Ph 07 3865511

Horizons – Horizons Unlimited. Contact Horizons directly for bookings and further information. info@horizons.co.nz Ph 03 384 0384.

NZOIA. Accommodation and meals generally need to be organised by participants but may be coordinated by the trainer and you will be informed of this. Participants need to supply their own gear. If gear hire is available it will be advised in the pre course information after you have enrolled.

Application closing date. Applications for enrollment need to be received at least 6 weeks before the actual course date, however applications will be accepted beyond the closing date until the course maximum is reached. Places on training courses are allocated on a first in (with completed application form, summary sheets and course fee) first accepted basis.

Course cancellation. If minimum numbers are not achieved the course may be cancelled or you may be given the option of paying and increased fee. You will be advised of this soon after the closing date for applications.

CONGRATULATIONS! CONGRATULATIONS!

The following members recently gained NZOIA Awards:

ABSEIL:	Stewart Dempsey.
ALPINE 1:	John Sorensen, Wayne Putt, Garry Kane, John Sorensen, Flynn Battaerd, Jason Holland.
ALPINE 2:	Kieran McKay, Jorn Haack, Bruce Vermeulen.
BUSH 1:	Aaron Senior, Carol McKie, John Sorensen, Nicola Dann, Alexander Warriner, Alan Stone, Dale Kington, John Sorensen, Carol McKie, Aaron Senior, Kim Willemse, Debora Kendon, Matthew Parkes, Jason Holland, John Kapa, Belinda Manning, Jeff Sanders, Manu Van Der Werf, Maika Hemera, Diane Chambers, Simon Sheperd, Tania Preston, Jason Dickens, Luke Faed, Kim Willemse.
BUSH 2:	Mike Spray, Chris Tews, William O'Leary, Bridget Janse, Sarah Britton, Jorn Haack, David Johnson, Bruce Vermeulen, David Johnson, Chris Tews, Colin McGillivray, Jan Sagar, Brian Neville, Gemma Parkin, Joanne Martindale, Fiona Lyall, Alistair Moore, Heidi Godfrey.
KAYAK 1:	Craig Dunnett, Rinie Coppelmans, Sophie Hoskins, Damian Firth, Mary Harrop, Anthony Longman, Anna Matson.
KAYAK 2:	Jo Parsons, Keith Riley.
ROCK 1:	Mike Spray, Stephen Burrows, Garry Kane, Bevan Sanders, Peter Zimmer, Jason Holland, Katrina Pollard, Gareth Ward, Geordie Yip, Brian Neville.
ROCK 2:	Lindsay Froggatt, Drew Coleman, James Dempster.
SEA KAYAK GUIDE:	Brian Neville, Adrian Fraser.

THURSDAY 26 - FRIDAY 27 NOVEMBER 2009

Te Papa, Wellington

*What is the best course to set
for water safety in New Zealand, based on the
Water Safety Education Framework?*

*How can New Zealanders of all ages be armed
with water safe skills and behaviours?*

*How can all water safety organisations
work together most effectively?*

*What challenges will the future bring
for water safety?*

*What successful initiatives are operating
in New Zealand?*

Here's your chance to be involved in the future of water safety in New Zealand.

Over two information-packed days, conference participants from across the sector will present and discuss a wealth of initiatives, concepts, research and programmes.

This is a don't-miss event for anyone involved in water safety.

The New Zealand Water Safety Conference will be held only every two years.

Secure your early bird registration now and save \$125 at www.watersafety2009.org.nz

If you're interested in making a presentation or you know someone who may be, please complete the Expression of Interest form at <http://waterconference2009.hyperlink.net.nz>

Entries close on Friday 8 May 2009. This is a superb opportunity to share your knowledge in water safety.

Want to exhibit or become a conference sponsor? Let us know at www.watersafety2009.org.nz



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Top performers that won't let you down

Designed for severe weather protection during epic climbs, the Alpha SV has a drop back hem for rear coverage while allowing front-point visibility. GORE-TEX® Pro Shell fabric and a Storm Hood seal out moisture and wind, while the harness HemLock keeps the jacket from lifting out of the harness while climbing.



ARC'TERYX Alpha SV Pro Shell Jacket

Features:

- Helmet compatible Storm Hood
- Laminated, quick dry chin guard
- Laminated die-cut Velcro® cuffs with elastic
- One hand pull cords
- No-lift gusseted underarms
- Two-way laminated pit zips for ventilation
- WaterTight Vislon front zip
- WaterTight pit and pocket zips
- Moulded Zip Garages
- Two chest pockets with laminated zips
- Two internal laminated pockets
- One sleeve pocket with laminated zips
- Articulated elbows
- Hip length, drop back hem
- Laminated waist and hem drawcord
- Micro seam allowances (1.6mm)
- Tiny GORE® seam tape (13mm) decreases weight and increases the jacket's breathability
- Removable harness HemLock
- Fabric: 480N GORE-TEX® 3L Pro

Available in blue and titanium (men's) and blue and red (women's specific cut)

Weight: 541g

RRP \$899



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GETTING THE ADVENTURE BACK

OPC Great Barrier Island



Photos supplied by OPC Great Barrier Island

Photo contributions are welcomed for the back page series 'GETTING THE ADVENTURE BACK'.
Please submit as files of no less than 700kb in individual jpg format.

